



• Real Estate • Retail • Hospitality

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Channel Partner Registration Deed

Company Name: _____

Name of Business Owners/Promoters: _____

Entity Individual Private Ltd. Public Ltd. Co.
 Proprietorship Partnership LLP

Office Address _____

Mobile 1:
 Mobile 2:
 Phone:
 Website: _____
 Email 1 _____ Email 2 _____

Your Focus Area/Location
 Western Suburb Central Suburb South Mumbai Dubai/GCC
 Other Cities of India _____ Other Countries _____

Number of Years in Operation

Expertise Residential Commercial Industrial Land Other _____
 Retail

PAN No.
 Service Tax No.

Affiliation to any Broker Association Yes No

1) _____ Associated Since
 2) _____ Associated Since
 3) _____ Associated Since

Which of the Shree Balaji Group Properties are you interested in?

Shree Balaji Wind Park Shree Balaji Green Valley Shree Balaji Heritage Villa Shree Balaji Status

Authorized Signatories:

Signature Mandate Signal Jointly Anyone

Name	Designation	Signature	Date

Document Checklist

Individual	Proprietorship	Partnership Firm	Private Ltd. Co.	Public Ltd. Co.
<input type="checkbox"/> PAN Card	<input type="checkbox"/> PAN Card	<input type="checkbox"/> PAN Card	<input type="checkbox"/> PAN Card	<input type="checkbox"/> PAN Card
<input type="checkbox"/> Passport <input type="checkbox"/> Driving License <input type="checkbox"/> Voter's ID	<input type="checkbox"/> Passport <input type="checkbox"/> Driving License <input type="checkbox"/> Voter's ID	<input type="checkbox"/> Passport <input type="checkbox"/> Driving License <input type="checkbox"/> Voter's ID	<input type="checkbox"/> MOA	<input type="checkbox"/> MOA
		<input type="checkbox"/> Partnership Deed	<input type="checkbox"/> Board Resolution	<input type="checkbox"/> Board Resolution

I agree to all Terms & Conditions for appointment as Shree Balaji Group's Channel Partner

----- (For Office Use) -----

	Name	Employee No.	Place	Signature	Date
Face to Face Done by					
Prepared by					
Approved by					
CRM Farvision Updated by					

Recommended for Registration: Yes | No

Approved By: _____

For Shree Balaji Group

(CMD/CEO/Authorized Signatory)

Terms & Conditions for Appointment of Channel Partner:

- 1)** Channel Partner registration vide this form is mandatory before submission of invoice to Shree Balaji Group.
- 2)** 'Individual' Channel Partners 'face to face' meeting with authorized personnel of Shree Balaji Group is mandatory and will be recorded in this document.
- 3)** I) For Domestic Channel Partners': At the time of registration/ appointment of Channel Partner, PAN card and service tax no. is mandatory, if service tax no. is not provided, the same will not be reimbursed. The following documents are also required
 - a. Proprietorship – Trade License, PAN
 - b. Partnership – Partnership Deed, Trade License, PAN
 - c. Pvt. Ltd. and Ltd. – Board Resolution, MOA, PANII) For International Channel Partners:
 - a. Residence Proof
 - b. License if ApplicableThe documents for non-deduction of taxes, if any, as per Double Taxation Avoidance Agreement (DTAA) have to be provided by them or else applicable taxes shall be deducted as per the prevailing Indian Taxation laws.
- 4)** Authorization/appointment of Channel Partner shall be at the sole discretion of Shree Balaji Group and or its subsidiaries, sister concerns (may change project to project).
- 5)** Booking of a Unit/Flat through a Channel Partner will be recognized only if:
 - a. An authorized representative of the Channel Partner accompanies the client during their 1st visit at sales office.
 - b. At the time of "welcome call" made by Shree Balaji Group, customer should agree & confirm the Channel Partner's intermediary role.
 - c. Channel Partner must ensure that the customer acknowledges in writing the channel partner's name & intermediary role on the Booking Form.
- 6)** 2% Commissions/brokerage is payable on the total agreement value on lump sum basis and may vary from project to project.
- 7)** TDS will be deducted as per applicable rules and regulations, certificate for the same will be provided.
- 8)** Commission/brokerage can be claimed by the Channel Partner through an invoice duly signed and stamped by the Authorized Signatories which is commensurate with the Channel Partner Registration Form. Any change in the list of Authorized Signatories need to be intimated to Shree Balaji Group in writing immediately. The invoice needs to be raised on the letterhead of the Registered Entity only.
- 9)** Brokerage payment will be made in favor of the registered name of the channel partner as per the company records.

10) The Channel Partner cannot share any pricing details on the behalf of the Company in writing with the client nor can send any email regarding the same. In the event of case any discrepancies, the Shree Balaji Group will take preventive action against the Channel Partner.

11) The Channel partner is responsible for ensuring that All Documents like Signed Application Form, Attested KYC Documents, Attested copies of Unit Layout and Payment schedule etc. is provided to Shree Balaji Group within seven working days, post the commercial closure.

12) Project pricing at any time is at sole discretion of Shree Balaji Group which has the right to Increase or Decrease the pricing without any prior notice. Shree Balaji Group will publish such pricing information from time to time as and when required.

13) The channel partner is not restricted to sourcing of business within India and can source Non- Resident Clients which are based out of India. In a scenario of international sourcing of business, the channel partner will be eligible for brokerage and same will be as per the brokerage payout structure relevant for Domestic Sales (sales within India). All brokerage will be paid in Indian currency and after deduction of relevant Indian taxes. The payments shall at all times be subject to be being permitted and valid under applicable policies, laws, order and regulations.

14) Internationally domiciled Channel Partners will be governed by tax laws of their respective domicile countries and prevalent laws of India.

15) The channel partner is aware that the services provided by the channel partner are in nature of Real Estate Agent services and would be liable for service tax in India as they are in connection with properties located within India.

16) For sourcing of business, the channel partner in no way will pretend or convey in any way that he/she is representing Shree Balaji Group or is organizing, participating and conducting any event, exhibition, sales activity whether in Mumbai, Outstation and within India or Overseas/ International and out of India.

17) The customer will reserve the paramount right to retain or change channel partner at any point during the sale process.

Breach of any of the above terms and conditions would lead to forfeiture of any unpaid commission and entitle Shree Balaji Group to take necessary action as it may deem fit.

This agreement will be governed as per Law of India. Any dispute shall be subject to exclusive jurisdiction of the courts of Mumbai. I/we the undersigned agree to the terms and conditions as mentioned above.

Signature with Stamp

(As per Signature Mandate in Registration Form or BR, MOA or Deed)

Place: _____

Date: _____